

Capsule Biography of Zaid Hamzah



STRATEGIC COUNSEL

Advocate & Solicitor, Supreme Court of Singapore (admitted 1985)
Solicitor, England & Wales (admitted 2002)

Core Areas of Practice

- **Technology, Media & Telecommunications** (*Strategic Value Creation and Risk Management in Corporate & Commercial transactions*)
- **Intellectual Property, Technology Commercialization & R&D Management** (*Strategies & Programs*)
- **Intellectual Capital Management** (*Strategies & Programs*)
- **Private Equity & Venture Capital** (including IP-based Financing & Islamic Finance)

Published books

1. Creating Value from Technology Innovation, July 2011 (International Law Book Services)
2. Information Technology Contracts, Lexis Nexis September 2005
3. E-Security Law & Strategy, Lexis Nexis, April 2005
4. Intellectual Property Law & Strategy, Sweet & Maxwell, June 2006
5. Strategic Legal Risk Management in an Innovation Economy, Lexis Nexis, Jan 2010
6. Biomedical Science Law and Practice, Sweet & Maxwell, August 2007
7. Biotechnology Law & Strategy Lexis Nexis, August 2005

Present Role: Strategic Advisor to businesses and investors, trainer and writer

A Strategic Counsel who specializes in TMT (Technology, Media and Telecoms) business transactions and legal and regulatory risk management, 51 year old Zaid has 25 years of professional experience spanning the ICT/IP, media, intellectual property, technology commercialization sectors and government service. Practising primarily as an in-house counsel and strategic advisor, Zaid has served as Director at Microsoft Asia Pacific and as Chief Regulatory, Legal and Compliance Officer at Telekom Malaysia, the telecommunication incumbent in Malaysia. A commercially-oriented technology practitioner, Zaid has vast regional experience in South-east Asia (Singapore, Malaysia, Indonesia, Thailand and the Philippines) where he focused deeply on helping companies improve business performance through business value creation and strategic legal risk management in commercial settings. Zaid was the founder and Managing Director of a start-up legal informatics company focusing on software design, development and sales prior to becoming Director at Microsoft. Zaid has also practiced as a regional lawyer with a major Singapore law firm and his own consulting practice. Prior to being in industry for the last 15 years, Zaid spent over 9 years in the Singapore Diplomatic Service where he last served as Senior Assistant Director for International Organization.

Zaid's past key professional assignment includes (1) advising the Japan International Cooperation Agency on their study on R&D Commercialization (2) designing and developing Malaysia's National Intellectual Property Policy which is now in place (3) advising the Forest Research Institute Malaysian on its commercialization strategy (4) advising CyberSecurity Malaysia on the legal risk management aspects of cybersecurity and digital evidence management (5) conceptualizing and executing the Strategic Intellectual Property Initiative for Microsoft Asia Pacific including preparing 2 manuals on strategic intellectual property management and commercialization.

Zaid graduated with a law degree from the National University of Singapore and completed his Masters in international relations at the Fletcher School of Law and Diplomacy, Tufts University, USA on a Fulbright scholarship.

Email zaid@strategiclawyering.com (for professional legal services)
zaid.hamzah@fulbrightmail.org (for research, training and academic matters)
Cell: +60163213755 (sms before calling appreciated)